PRICELIST& SPECIFICATION





LOA Hull length		11.40 m 10.99 m	37' 5" 36' 1"
LWL		10.40 m	34' 1"
Beam		3.90 m	12' 10"
Draft			
shallow keel		1.62 m	5' 5"
L-keel, medium		2.06 m	6' 9"
Displacement			
shallow keel	approx.	8.66 t	19,092 lbs
L-keel, medium	approx.	8.27 t	18,232 lbs
Engine Diesel			
standard	approx.	27.30 PS	27.30 hp
option	approx.	38.00 PS	38.00 hp
Fuel tank	approx.	160 I	42 gal
Fresh water	approx.	295 I	77 gal
CE Certifcate	A - 6 (XE100	00)	
Design	judel / vrolijk & co		
Interior	HanseYachts	Design	
Mast length above WL	approx.	17.60 m	57' 9"
Total sail area	approx.	69.00 m ²	725 sq ft
Main sail			
standard	approx.	41.20 m ²	443 sq ft
furling	approx.	39.90 m ²	429 sq ft
Self-tacking jib	approx.	27.80 m ²	299 sq ft



All measurements/figures are approximate. Errors and omissions excepted. Specification and material can be changed without notice. Valid from 2021.07.05.

approx.

approx.

Crossover

Gennaker



79.00 m²

103.30 m²

850 sq ft

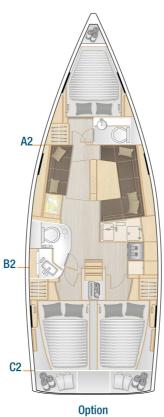
1,112 sq ft



DECK LAYOUT& CABIN CONCER















HULL

- -6 hull windows (3 each side)
- GRP hull, isophthalic gelcoat, colour Signal White (RAL 9003), 1st layer vinyl ester resin and solid laminat
- Waterline and cove line, isophthalic gelcoat, colour: Dark Grey (RAL 7043)

KEEL

- L-keel, cast iron, draft: 2.06 m
- GRP rudder with sea-water resistant aluminium shaft and selfaligning bearings

LAYOUT & INTERIOR

- -A1: Master cabin with double V-berth and storage space
- -B1: Saloon with large L-galley, dining area on stb and sofa on port
- separate head with shower stall on port (only with layout C1)
- -C1: Aft cabin with double berth and storage space on port, utility room on stb (only with layout B1)
- -2-burner gas stove, 12 V fridge approx. 130 I, waste bin, double stainless steel sink with mixing tab
- Interior furniture in high quality marine plywood, satin varnish
- Hanse companionway closing system
- Saloon table, folding with stowage
- Worktop in galley Black Quartz
- SLS Scenario light system touch screen controller and dimmer in saloon

WOOD (FURNITURE, FLOORBOARD)

- Furniture Mahogany Style, Satin Varnish
- Cupboard fronts in wood colour
- Floorboard Acacia

UPHOLSTERY

- Mattrasses for all berths
- Upholstery Monte Carlo, colour: Cream

DECK & OUTSIDE EQUIPMENT

- GRP deck with antislip surface, isophthalic gelcoat, colour: Signal White (RAL 9003), 1st layer vinyl ester resin with balsa sandwich core. 1 cockpit locker on stb, stern locker on port and stb, stowage for running rigging at helm position, anchor locker at bow.

- Teak on cockpit benches
- Twin wheel steering system with emergency tiller
- -2 stainless steel steering wheels with leather cover
- Pulpit and pushpit, stainless steel
- Railing, incl. stanchions and stainless steel wire
- Covered halyards and control lines lead to cockpit helm position, organizers and jammers, 4 mooring cleats, handrail on coach roof, bow anchor fitting with teakstep
- 2 LEWMAR 40 ST EVO manual halyard winches
- Swimming ladder
- Anchor and forestay fitting
- Self tacking jib system
- Mainsheet system
- 3 deck hatches openable, anchor locker hatch, stowage on coach roof with acrylic glass hatch
- Coach roof side windows with openable portlight on ps
- 6 deck coach roof windows with openable portlight in bathroom,
 glass next to companionway, glass in saloon and master cabin, 2
 portlights in cockpit side for aft-cabins

RIG & SAILS

- Rig, anodized aluminium, deck stepped, with kicker, standing and running rigging and 2 reefs
- Manual jib furler
- QUANTUM Dacron sails full battened, main and jib

NAVIGATION & INSTRUMENTS

- Illuminated compass
- Navigation lights LED

PROPULSION

- Fuel tank, approx. 160 I
- Engine (Diesel, approx. 29 hp) saildrive, 2-blade fix propeller

EQUIPMENT

- -12 V and 230 V electric system with main panels and 230 V shore power and sockets.
- AGM battery set, capacity: 1x 90 Ah + 1x 160 Ah AGM
- Country Version: EU / AUS
- Battery charger 35 A
- Manual toilet with sea water flush cabin layout B







- -LPG gas system, stowage for 1 gas bottle
- Black water system (appr. 35 I) with deck extraction and seacock for head, electric and manual bilge pump
- Fresh water system with electric pump and 20 I hotwater, heated also by main engine
- Fresh water tank, appr. 295 I

ACCESSORIES

- Mast steps

SHIPPING & TRANSPORT

- CE Certificate cat. A 6 (XE1000) / B 10 / C 12
- Owners manual
- EC Type Examination Certificate





PACKAGES

PRICELIST

excl. VAT

146.900 €

AS PER STANDARD SPECIFICATION

4,490 € XW2000 B&G Navigation Package (only with XC3001 or XC3003) XF2200 2 B&G Triton² multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature) XF4010 B&G Zeus³S 9" chart plotter at cockpit table (only with XC3001 or XC3003) XW2001 1.090 € Upgrade - 12" chart plotter XF4011 B&G Zeus3S 12" chart plotter at cockpit table (only with XC3001 or XC3003) XW2002 5.090 € **Upgrade - Navigation Package** XF3000 B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000) XF5000 B&G Autopilot with Triton² control unit with WR10 remote control and Precision 9 compass XK5000 VHF preparation with antenna and splitter for FM and AIS XW3000 9.390 € **Cruising Package** XC1325 Teak on cockpit bottom XC1333 Teak on helmsman seats XC1350 Teak on bathing platform XC3001 Cockpit table, stainless steel with folding teak tops XC6001 Bathing platform, manual fold-out with swimming ladder XC9060 2 helmsman seats, foldable XC9062 Helmsman footrests (free mountable) XC9080 2 additional cleats, midship (1 each side) XC9090 Anchor windlass, electrical, with automatic fuse and remote control with chain counter XC9100 Delta-anchor 16 kg, galvanized with 30 m galvanized chain XC9422 Coach roof side windows with openable portlight on stb XF4550 MyHanse safety cloud with 24 months subscription and device installed on board



Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM

Shower unit in cockpit, warm-/coldwater

Water akku for pressure equalization

Wind indicator

Flagpole

XH1001

XH3110

XH5030

XV9420

XV9450



XV9901	6 fenders	
XV9902	4 mooring lines	
XV9910	Add. winch handle	
XV9950	HANSE maintenance kit	
XW3001	Upgrade - Flexiteek (colour selection)	490 €
XC1326	Flexiteek on cockpit bottom	
XC1334	Flexiteek on helmsman seats	
XC1341	Flexiteek on cockpit benches	
XC1351	Flexiteek on bathing platform	
XW3002	Upgrade - stainless steel anchor with chain	1.700 €
XC9101	Delta-anchor 16 kg, stainless steel, with 'Power Ball' swivel and 50 m stainless steel chain	
XW3003	Upgrade - bathing platform with swimming stairs	1.490 €
XC6002	Bathing platform, manual fold-out with swimming stairs	
XW3004	Upgrade - cockpit table with stowage and optional fridge	790 €
XC3003	Cockpit table with stowage and optional fridge	
X03003	COCKPIT table with Stowage and Optional Intige	
XW4000	Performance Package	5.490 €
XC2201	2 GRP steering wheels, Y-spoke (black or white)	
XE3005	QUANTUM AC5 performance sails - full battened, triradial, main and jib	
XE9001	Dyneema halyards for main and jib	
XE9002	Selden MDS mainsail slider system	
XW4001	Upgrade - Secondary Winches	1.750 €
XC5200	2 LEWMAR 40 ST EVO manual secondary winches	
XW4100	Gennaker Package	3.690 €
XE3105	QUANTUM Gennaker (colour selection - only with XC9161)	
XE3110	Squeezer for Gennaker	
XE9003	Gennaker/Crossover package incl. halyard, 2 sheets, 2 blocks and padeyes (only with XC9161)	
ALJUUJ	dominator, or occover package more maryara, 2 smoots, 2 brooks and paulyes (only with NOS101)	





XW5000	Comfort Package	3.790 €
XC9032	Courtesy lights in cockpit	
XC9033	Courtesy lights at companionway	
XC9300	2 vents for coach roof hatches	
XL9003	Indirect lights in saloon and cabins	
XL9004	LED overhead lights in saloon and master cabin, dimmable	
XN2500	Cockpit cushions (colour selection)	
XV9010	Blind set with flyscreens for deck hatches	
XV9060	Blinds for hull windows	
XV9080	Blinds for side coach roof windows	
		<u> </u>
XW7000	Entertainment Package	1.690 €
XH2090	Wireless charging	
XK1000	FUSION MS-RA70N Multimedia radio with bluetooth - for saloon and cockpit (only with XK5000)	
XK2000	2x 2 speakers in saloon and cockpit	
XK3070	FUSION MS-NRX remote control in cockpit	_
XW7001	Upgrade - premium radio	590 €
XK1001	FUSION APOLLO MS-RA770 Multimedia radio with Wi-Fi and touchscreen - for saloon and cockpit (only with XK5000)	
XK3071	FUSION MS-ERX400 remote control in cockpit	
XK5030	FUSION wireless link - remote control via mobile devices	
XW7030	TV Package - Saloon	1.390 €
XK4040	TV preparation in saloon	
XK4140	LED TV flat screen in saloon	
XK5020	DVB-T2 antenna for TV	





OPTI	ONS	
	HULL	excl. VAT
XA1001	GRP hull, gelcoat colour: Grey (RAL 7040)	2.900 €
XA3001	Waterline and cove line, coloured gelcoat (colour selection)	390 €
	KEEL	
XB1001	L-keel, cast iron, draft: 1.62 m	2.150 €
XB9000	Keel and rudder - not mounted	590 €
	LAYOUT & INTERIOR	
XL1002	A2: Master cabin with separate head, double V-berth and storage space	3.650 €
XL2002	B2: Saloon with short L-galley, dining area on stb and sofa on port - separate head with shower stall on port (only with XL3002 or XL3003)	670 €
XL3002	C2: 2 aft cabins with double berth and storage space (only with XL2002)	1.990 €
XL3003	C3: Aft cabin with double berth and storage space on port, utility room and separate shower stall on stb (only with XL2002)	1.790 €
XL7200	Chart table lowerable and seat in saloon convertible into double berth	1.990 €
XL7601	Worktop in galley - Seashell White	490 €
	WOOD (FURNITURE, FLOORBOARD)	
XM1101	Furniture - Canadian Chestnut	2.990 €
XM1102	Furniture - Teak	2.990 €
XM1104	Furniture - French Oak	2.990 €
XM1161	Cupboard fronts coloured (partial as per design - colour selection)	790 €
XM1201	Floorboard - Classic Stripes	1.490 €
XM1202	Floorboard - Noce Nero	590 €
XM1203	Floorboard - Delight Oak	590 €
	UPHOLSTERY	
XN2001	Upholstery - Sorrento (colour selection)	590 €
XN2002	Upholstery - Florence (colour selection)	990 €
XN2003	Upholstery - Monaco (colour selection)	1.290 €





XN2004	Upholstery - Portofino Leather (colour selection)	2.490 €
XN2400	Sun bed cushions on coach roof (colour selection)	890 €
XN2500	Cockpit cushions (colour selection)	890 €
XN2503	Cushions for helmsman seat (colour selection)	290 €
	DECK & OUTSIDE EQUIPMENT	_
XC1300	Teak on side deck	8.990 €
XC1301	Flexiteek on side deck (colour selection)	9.390 €
XC1310	Teak on coach roof	2.990 €
XC1311	Flexiteek on coach roof (colour selection)	3.190 €
XC2201	2 GRP steering wheels, Y-spoke (black or white)	1.490 €
XC3010	Fridge for cockpit table (only with XC3003)	590 €
XC4001	Gateway stanchion	790 €
XC5102	2 LEWMAR 40 EST EVO electrical halyard winches with automatic fuse (only with XH1001)	4.990 €
XC5200	2 LEWMAR 40 ST EVO manual secondary winches	1.950 €
XC9020	Rub rail, teak	1.100 €
XC9161	Anchor and forestay fitting with double mooring roll incl. gennaker/crossover eye	690 €
XC9404	2 openable hatches in deck windows next to companionway	1.190 €
	RIG & SAILS	
XE1001	Mast, anodized aluminium with manual inmast furling system	2.290 €
XE2001	Lazy bag with lazy jacks (colour selection - not with XE1001)	890 €
XE2012	Sprayhood with stainless steel stake, 3 windows (1 openable - colour selection)	2.150 €
XE2021	Bimini with stainless steel stake (colour selection)	2.950 €
XE3005	QUANTUM AC5 performance sails - full battened, triradial, main and jib	3.990 €
XE3300	QUANTUM CZ Crossover sail - with CX endless furler and storage bag (only with XC9161)	4.490 €
XE9001	Dyneema halyards for main and jib	780 €
XE9003	Gennaker/Crossover package incl. halyard, 2 sheets, 2 blocks and padeyes (only with XC9161)	790 €
	NAVIGATION & INSTRUMENTS	
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)	990 €
XF4000	B&G Zeus³S 9" chart plotter at chart table	2.850 €
XF4500	B&G HAL020+ Broadband Radar (only with chart plotter)	3.290 €
XF4600	B&G AIS Class B transponder (only with chart plotter and XK5000)	1.290 €





	PROPULSION	
001	Engine (Diesel, approx. 29 hp) - saildrive, 2-blade folding propeller	1.390 €
101	Engine (Diesel, approx. 39 hp) - saildrive, 2-blade folding propeller	3.690 €
101	Bowthruster, 12 V, retractable, incl. battery	7.900 €
	EQUIPMENT	
601	Country Version: US / JPN	1.190 €
01	Inverter/charger, 12 V / 1600 W - 60 A, incl. larger AC panel (only with XH1001)	2.290 €
1	Electric toilet with sea water flush - cabin layout B	1.150 €
ı	Heating, hot air with blowers in saloon and master cabin	3.550 €
1	Outlet for heating in aft cabin port (only with XH4011 and layout C1)	290 €
)	Outlet for heating in aft cabins (only with XH4011 and XL3002 or XL3003)	480 €
	Air conditioning, 12.000 BTU, 1 unit: saloon and master cabin, incl. 2nd shore power	8.900 €
	Additional fridge in galley (only with layout B1 and XH1001)	1.450 €
	Microwave in galley	790 €
)	Gas leak detector	740 €
	Grey water system "Lakes" for bathrooms and galley, tank: 100 I - no hull-through fittings for grey and black water	1.450 €
	Grey water system for bathrooms and galley, tank: 100 I	1.560 €
	RADIO & ENTERTAINMENT	
)	VHF preparation with antenna and splitter for FM and AIS	290 €
	Antenna for 3G/4G internet and Wi-Fi onboard	1.180 €
	ACCESSORIES	
0	Cockpit table cover (colour selection)	330 €
)	Cover for steering wheels (colour selection)	340 €
	Shrink wrap foil (for storage purpose only / not for transport)	400 €
	SHIPPING & TRANSPORT	
1	Loading on truck	390 €
3	Oversea shipping pack (cradle)	2.700 €



Ready for pickup

XZ2020

500 €



All mentioned prices in €, basic prices ex yard and excl. VAT. All weights and measures are calculated numbers based on the construction data. Changes in construction and equipment reserved.

Above mentioned prices are recommended for ex yard deliveries within 4 month after order confirmation. For later delivery time the company reserves right to apply latest price list. Company reserves additional 15 working days when painted hull or deck is ordered. All measurements/figures are approximate. Errors and omissions excepted. Specification and material can be changed without notice. Valid from 2021.07.05.

