

# PRICELIST & SPECIFICATION

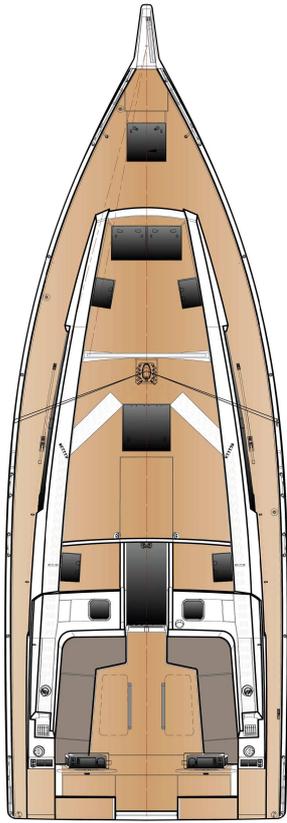


LOA		12.55 m	41' 2"
Hull length		11.99 m	39' 4"
LWL		11.55 m	37' 11"
Beam		4.29 m	14' 1"
Draft			
shallow keel		1.70 m	5' 7"
L-keel, medium		2.10 m	6' 11"
Displacement			
shallow keel	approx.	9.85 t	21,715 lbs
L-keel, medium	approx.	9.68 t	21,341 lbs
Engine Diesel			
standard	approx.	39.00 PS	39.00 hp
option	approx.	56.00 PS	56.00 hp
Fuel tank	approx.	160 l	42 gal
Fresh water	approx.	295 l	78 gal
CE Certificate		A - 10	
Design		Berret - Racoupeau	
Interior		Berret - Racoupeau	

Mast length above WL	approx.	19.99 m	65' 7"
Total sail area	approx.	84.00 m <sup>2</sup>	904 sq ft
Main sail			
standard	approx.	49.00 m <sup>2</sup>	527 sq ft
furling	approx.	46.00 m <sup>2</sup>	495 sq ft
Self-tacking jib	approx.	35.00 m <sup>2</sup>	376 sq ft
Genoa	approx.	43.00 m <sup>2</sup>	462 sq ft
Crossover	approx.	74.00 m <sup>2</sup>	796 sq ft

All measurements/figures are approximate. Errors and omissions excepted. All weights are specified in MLC. Specification and material can be changed without notice. Valid from 2023.07.27 for deliveries until 2024.12.31.

# 410



Standard



Option



Option



Option



Option

## HULL

- 6 hull windows (3 each side)
- GRP hull, isophthalic gelcoat, colour: Signal White (similar RAL 9003), 1st layer vinyl ester resin and balsa sandwich laminat
- Waterline, isophthalic gelcoat, colour: Dark Grey (similar RAL 7043)

## KEEL

- L-keel, cast iron, draft: 2.10 m
- GRP rudder with sea-water resistant aluminium shaft and selfaligning bearings

## LAYOUT & INTERIOR

- A1: Master cabin with island double berth and storage space
- B1: Saloon with large dining area on port and sofa on stb
- C1: Large L-galley and storage space on port. Head with separate shower stall, aft cabin with double berth, locker and storage on stb.
- 3-burner gas stove with oven, waste bin, 12 V fridge approx. 135 l, double stainless steel sink with mixing tab
- Interior furniture in high quality marine plywood, Satin Varnish
- Hanse companionway closing system
- Saloon table, fixed with integrated storage
- Worktop in galley and heads - Black Quartz

## WOOD (FURNITURE, FLOORBOARD)

- Furniture - Mahogany Style, Satin Varnish
- Floorboard - Acacia

## UPHOLSTERY

- Mattresses for all berths
- Upholstery - Monte Carlo, colour: Cream

## DECK & OUTSIDE EQUIPMENT

- GRP deck with antislip surface, isophthalic gelcoat, colour: Signal White (similar RAL 9003), 1st layer vinyl ester resin with balsa sandwich core. 1 cockpit locker, 1 space for life raft (only without wetbar), 2 stern lockers, stowage for running rigging at helm position, anchor locker at bow.
- Twin wheel steering system with emergency tiller
- 2 stainless steel steering wheels with leather cover
- 2 cockpit tables, stainless steel with folding teak tops
- Pulpit and pushpit, stainless steel

- Railing, incl. stanchions and stainless steel wire
- Covered halyards and control lines lead to cockpit helmposition, organizers and jammers, 4 mooring cleats, handrails on coach roof
- 2 LEWMAR 45 ST EVO manual halyard winches
- Bathing platform, manual fold-out with swimming ladder
- Composite bowsprit with integrated anchor and forestay fitting
- Self tacking jib system
- Mainsheet system
- 4 large and 6 small deck hatches - openable, anchor locker hatch
- 4 large coach roof side windows - openable, 3 portlights in coach roof

## RIG & SAILS

- Rig, anodized aluminium, deck stepped, with kicker, standing and running rigging and 2 reefs
- Manual jib furler
- ELVSTRØM Dacron sails - full battened, main and jib

## NAVIGATION & INSTRUMENTS

- Illuminated compass in cockpit
- Navigation lights - LED

## PROPULSION

- Fuel tank, approx. 160 l
- Engine (Diesel, approx. 39 hp) - saildrive, 2-blade fix propeller
- Throttle control at helm position, stb

## EQUIPMENT

- 12 V and 230 V electric system with main panels and 230 V shore power and sockets in cabins and heads
- AGM battery set, capacity: 1x 90 Ah + 1x 160 Ah AGM
- Country Version: EU / AUS
- Battery charger 35 A
- Manual toilet with sea water flush - cabin layout C
- LPG gas system, stowage for 1 gas bottle
- Black water system (appr. 54 l each bathroom) with deck extraction and seacock for head, electric and manual bilge pump
- Fresh water system with electric pump and 22 l hot water, heated also by main engine
- Fresh water tank, appr. 295 l

### ACCESSORIES

- Mast steps

### SHIPPING & TRANSPORT

- CE - Certificate cat. A - 10, B - 12, C - 14
- Owners manual
- EC - Type Examination Certificate

## AS PER STANDARD SPECIFICATION

excl. VAT  
251.900 €

## PACKAGES

<b>XW2000</b>	<b>Raymarine Navigation Package</b>	<b>11.590 €</b>
XF2200	2 Raymarine i70s multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)	
XF3000	Raymarine VHF Ray63 in saloon, incl. wireless remote handset (only with XK5000)	
XF4010	Raymarine AXIOM PRO 9 S chart plotter with HybridTouch multifunction display in cockpit	
XF5000	Raymarine Evolution Autopilot with p70s display and wireless remote control	
XK5000	VHF preparation with antenna and splitter for FM and AIS	
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<b>XW2001</b>	<b>Upgrade - 2 Raymarine AXIOM PRO 9 S chart plotter at helm station (1 each side)</b>	<b>5.290 €</b>
XF2000	2 instrument pods (1 per helm station)	
XF4030	2 Raymarine AXIOM PRO 9 S chart plotter with HybridTouch multifunction display, 1 per helm station	
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<b>XW3000</b>	<b>Cruising Package</b>	<b>10.990 €</b>
XC1326	Synthetic teak on cockpit bottom (colour selection)	
XC1334	Synthetic teak on helmsman seats (colour selection)	
XC1341	Synthetic teak on cockpit benches (colour selection)	
XC1351	Synthetic teak on bathing platform (colour selection)	
XC9060	2 helmsman seats, foldable	
XC9062	Helmsman footrests (free mountable)	
XC9080	2 additional cleats, midship (1 each side)	
XC9090	Anchor windlass, electrical, 1000 W, automatic fuse, remote control	
XC9100	Delta-anchor 16 kg, galvanized with 30 m galvanized chain	
XC9402	Cockpit portlight, aft cabins	
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM	
XH3110	Shower unit in cockpit, warm-/coldwater	
XH5030	Water akku for pressure equalization	
XV9420	Wind indicator	
XV9450	Flagpole	
XV9901	6 fenders	
XV9902	4 mooring lines	
XV9910	Add. winch handle	

XV9950	Hanse maintenance kit	
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<b>XW3001</b>	<b>Upgrade - Real teak</b>	<b>1.690 €</b>
XC1325	Real teak on cockpit bottom	
XC1333	Real teak on helmsman seats	
XC1340	Real teak on cockpit benches	
XC1350	Real teak on bathing platform	
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<b>XW3002</b>	<b>Upgrade - stainless steel anchor with chain</b>	<b>3.690 €</b>
XC9101	Delta-anchor 16 kg, stainless steel, with swivel and 60 m stainless steel chain	
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<b>XW3003</b>	<b>Upgrade - bathing platform with swimming stairs</b>	<b>1.790 €</b>
XC6002	Bathing platform, manual fold-out with swimming stairs	
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<b>XW3004</b>	<b>Upgrade - Battery set Lithium-Ion</b>	<b>6.990 €</b>
XH1005	Battery set, capacity: 1x 90 Ah + 2x 200 Ah Li-Ion	
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<b>XW4000</b>	<b>Performance Package</b>	<b>7.290 €</b>
XC2201	2 GRP steering wheels, Y-spoke (black or white)	
XE3005	ELVSTRØM SPS performance sails - full battened, triradial main and jib	
XE9001	Dyneema halyards for main and jib	
XE9002	Mainsail slider system	
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<b>XW4001</b>	<b>Upgrade - Secondary Winches</b>	<b>2.290 €</b>
XC5200	2 LEWMAR 45 ST EVO manual secondary winches	
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<b>XW4100</b>	<b>Gennaker Package</b>	<b>6.390 €</b>
XE3100	ELVSTRØM Gennaker (colour selection)	
XE3110	Squeezer for Gennaker	
XE9003	Gennaker package incl. halyard, 2 sheets, 2 blocks and padeye	
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<b>XW5000</b>	<b>Comfort Package</b>	<b>4.990 €</b>
XC9032	Courtesy lights in cockpit	
XC9033	Courtesy lights at companionway	
XC9040	Exterior Light Signature	

XC9300	Vent for coach roof hatch
XL9003	Indirect lights in saloon and cabins
XL9004	LED overhead lights in saloon and master cabin, dimmable
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon
XN2500	Cockpit cushions (colour selection)
XV9010	Blind set with flyscreens for deck hatches
XV9060	Blinds for hull windows
XV9080	Blinds for side coach roof windows

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<b>XW6000</b>	<b>Flagship Package</b>	<b>5.990 €</b>
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XL7225	Additional sideboard for the galley at companionway
XL7235	Headboards for aft cabins
XL7300	Upper locker in the owner cabin instead of shelves
XL7305	Night table in the owner cabin and stb aft cabin
XL7410	Leather covered handrails
XL9002	Reading lights at the main bulkhead
XN2055	Luxury upholstery with multifunction backrests

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<b>XW6500</b>	<b>Smart Connection Package</b>	<b>3.390 €</b>
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XF4655	Interior camera
XK5031	WLAN router incl. booster antenna

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<b>XW7000</b>	<b>Entertainment Package</b>	<b>2.090 €</b>
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XH2090	Wireless charging in saloon
XK1000	FUSION MS-RA70N Multimedia radio with bluetooth - for saloon and cockpit (only with XK5000)
XK2000	2x 2 speakers in saloon and cockpit
XK3070	FUSION MS-NRX remote control in cockpit

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<b>XW7001</b>	<b>Upgrade - Premium Radio</b>	<b>990 €</b>
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XK1001	FUSION APOLLO MS-RA770 Multimedia radio with Wi-Fi and touchscreen - for saloon and cockpit (only with XK5000)
XK3071	FUSION MS-ERX400 remote control in cockpit
XK5030	FUSION wireless link - remote control via mobile devices

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<b>XW7030</b>	<b>TV Package - Saloon</b>	<b>1.690 €</b>
XK4040	TV preparation in saloon	
XK4100	LED TV flat screen in saloon	
XK5020	DVB-T2 antenna for TV	

## OPTIONS

excl. VAT

### HULL

XA1001	GRP hull, gelcoat colour: Grey (similar RAL 7040)	<b>3.790 €</b>
XA3001	Waterline, coloured gelcoat (colour selection)	<b>590 €</b>

### KEEL

XB1001	L-keel, cast iron, draft: 1.70 m	<b>3.590 €</b>
XB9000	Keel and rudder - not mounted	<b>790 €</b>

### LAYOUT & INTERIOR

XL1002	A2: Master cabin with island double berth, storage space, vanity desk and seating area	<b>1.190 €</b>
XL1003	A3: Master cabin with island double berth, storage space and separate head	<b>5.990 €</b>
XL2002	B2: Saloon with large dining area on port and sofa with chart table on stb	<b>1.190 €</b>
XL2003	B3: Saloon with large dining area on port and sofa with multi function unit, navigation console and storage on stb	<b>1.590 €</b>
XL3002	C2: L-galley on port and head with separate shower stall on stb. 2 aft cabins with double berth, locker and storage.	<b>2.790 €</b>
XL7001	Saloon table, foldable with integrated bar	<b>1.390 €</b>
XL7201	Seating area in saloon convertible into double berth (only with XL7001)	<b>1.390 €</b>
XL7601	Worktop in galley and heads - Off White	<b>690 €</b>

### WOOD (FURNITURE, FLOORBOARD)

XM1102	Furniture - Teak	<b>4.090 €</b>
XM1103	Furniture - Canadian Chestnut	<b>4.090 €</b>
XM1104	Furniture - French Oak	<b>4.090 €</b>
XM1201	Floorboard - Classic Stripes	<b>1.890 €</b>
XM1202	Floorboard - Noce Nero	<b>890 €</b>
XM1203	Floorboard - Delight Oak	<b>890 €</b>

## UPHOLSTERY

XN2001	Upholstery - Sorrento (colour selection)	890 €
XN2002	Upholstery - Florence (colour selection)	1.290 €
XN2003	Upholstery - Monaco (colour selection)	1.690 €
XN2004	Upholstery - Portofino Leather (colour selection)	3.890 €
XN2400	Sun bed cushions on coach roof (colour selection)	1.190 €
XN2500	Cockpit cushions (colour selection)	1.390 €
XN2503	Cushion for helmsman seats (colour selection - only with XC9060)	490 €

## DECK & OUTSIDE EQUIPMENT

XC1300	Real teak on side deck	13.490 €
XC1301	Synthetic teak on side deck (colour selection)	12.990 €
XC1310	Real teak on coach roof	5.790 €
XC1311	Synthetic teak on coach roof (colour selection)	5.490 €
XC2201	2 GRP steering wheels, Y-spoke (black or white)	1.790 €
XC3003	Cockpit table with stowage and fridge	1.780 €
XC3004	2 cockpit tables with teak top, electrically lowerable into sunbed incl. upholstery	4.380 €
XC3100	Wetbar with BBQ in cockpit	4.990 €
XC4001	Gateway stanchion	990 €
XC5102	2 LEWMAR 45 EST EVO electrical halyard winches with automatic fuse (only with XH1001 or XH1005)	7.040 €
XC5200	2 LEWMAR 45 ST EVO manual secondary winches	2.690 €
XC7200	Davits	3.990 €
XC9020	Rub rail, teak	2.090 €
XC9200	Genoa tracks for 105% jib incl. cars with pin stop	1.390 €

## RIG & SAILS

XE1001	Mast, anodized aluminium with manual inmast furling system	2.990 €
XE2001	Lazy bag with lazy jacks (colour selection - not with XE1001)	1.190 €
XE2012	Sprayhood with stainless steel stake, 3 windows (1 openable - colour selection)	3.190 €
XE2021	Bimini with stainless steel stake (colour selection)	4.190 €
XE3001	ELVSTRØM Blue Water Dacron sails - full battened, main and jib (with XE1001 no battens)	1.690 €
XE3005	ELVSTRØM SPS performance sails - full battened, triradial main and jib	5.290 €
XE3021	ELVSTRØM SPS performance sail - 105% Jib with sheets (only with XC9200)	3.990 €
XE3300	ELVSTRØM CZ Crossover sail - with CX endless furler, UV protection and storage bag (only with XE9004)	6.290 €

XE9001	Dyneema halyards for main and jib	<b>1.090 €</b>
XE9004	Crossover package incl. halyard, 2 sheets, 2 blocks and padeye (not with XE9003)	<b>1.490 €</b>

## NAVIGATION & INSTRUMENTS

XF4500	Raymarine Quantum 2 Radar (only with chart plotter)	<b>3.890 €</b>
XF4560	MyHanse Safety Cloud hardware with 30 days free trial subscription and an interior light, switchable by APP	<b>1.490 €</b>
XF4600	Raymarine AIS Class B transponder (only with chart plotter and XK5000)	<b>1.590 €</b>

## PROPULSION

XG1001	Engine (Diesel, approx. 39 hp) - saildrive, 2-blade folding propeller	<b>1.790 €</b>
XG1103	Engine (Diesel, approx. 57 hp) - saildrive, 3-blade folding propeller	<b>6.390 €</b>
XG1500	Electric propulsion (approx. 25kW / 18,4kWh battery) - saildrive, 3-blade folding propeller (only with XW2001)	<b>39.990 €</b>
XG1510	Electric propulsion (approx. 25kW / 36,7kWh battery) - saildrive, 3-blade folding propeller (only with XW2001)	<b>59.990 €</b>
XG3101	Bowthruster, 12 V, retractable, incl. battery	<b>9.090 €</b>
XG3201	Sternthruster, 12 V, retractable, incl. battery (only with XG3101 and XW2001)	<b>12.990 €</b>
XG3213	Throttle control on instrument pod (helm station, stb) (only with XW2001)	<b>4.390 €</b>

## EQUIPMENT

XH1110	Deep charge protection for service batteries	<b>1.390 €</b>
XH1601	Country Version: US / JPN	<b>2.590 €</b>
XH2080	Solar panel on coach roof	<b>5.690 €</b>
XH2085	Fuel Cell Pro2800 250 Ah / 24h	<b>9.890 €</b>
XH2101	Generator 4,5 kVA (only with layout C1)	<b>16.090 €</b>
XH2201	Inverter/charger, 12 V / 1600 W - 60 A, incl. larger AC panel (only with XH1001 or XH1005)	<b>2.790 €</b>
XH3001	Electric toilet with sea water flush - cabin layout C	<b>1.390 €</b>
XH3011	Electric toilet with sea water flush - cabin layout A3	<b>1.390 €</b>
XH4011	Heating, hot air with blowers in saloon, heads and master cabin	<b>4.390 €</b>
XH4021	Outlet for heating in aft cabin stb (only with XH4011 and layout C1)	<b>490 €</b>
XH4022	Outlet for heating in aft cabins (only with XH4011 and layout C2)	<b>690 €</b>
XH4511	Air conditioning, 12.000 BTU, 1 unit: saloon and master cabin, incl. 2nd shore power	<b>11.190 €</b>
XH4514	Air conditioning, 8.000 BTU, 1 unit: aft cabin (only with XH4511)	<b>6.990 €</b>
XH5100	Additional fridge (70 l) in multifunction unit (not with XH5120 and XH5210 - only with XH1001 or XH1005 and layout B3)	<b>2.190 €</b>
XH5101	Additional fridge (140 l) in galley (only with XH1001 or XH1005 and layout C1)	<b>2.690 €</b>
XH5102	Additional fridge (70 l) in galley (only with XH1001 or XH1005 and layout C1)	<b>2.190 €</b>

XH5120	Additional freezer (70 l) in multifunction unit (not with XH5100 and XH5210 - only with XH1001 or XH1005 and layout B3)	<b>2.190 €</b>
XH5150	Microwave in galley	<b>990 €</b>
XH5210	Dishwasher in multifunction unit (not with XH5100 and XH5210 - only with XH1001 or XH1005 and layout B3)	<b>2.190 €</b>
XH5610	Grey water system "Lakes" for bathrooms and galley, tank: 79 l - no hull-through fittings for grey and black water	<b>2.690 €</b>
XH6001	Grey water system for bathrooms and galley, tank: 79 l (available from delivery October 2023)	<b>2.890 €</b>
XH6011	Add. fresh water tank, 79 l (available from delivery October 2023)	<b>2.190 €</b>
XH6021	Add fuel tank, appr. 79 l (not with XH5610) (available from delivery October 2023)	<b>2.390 €</b>

## RADIO & ENTERTAINMENT

XK5000	VHF preparation with antenna and splitter for FM and AIS	<b>490 €</b>
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## ACCESSORIES

XV9120	Cover for cockpit table (colour selection)	<b>540 €</b>
XV9130	Cover for steering wheels (colour selection)	<b>540 €</b>
XV9380	Shrink wrap foil (for storage purpose only / not for transport)	<b>590 €</b>

## SHIPPING & TRANSPORT

XZ2001	Loading on truck	<b>590 €</b>
XZ2003	Oversea shipping pack (cradle)	<b>3.390 €</b>
XZ2020	Ready for Pickup	<b>690 €</b>

All mentioned prices in €, basic prices ex yard and excl. VAT. All weights and measures are calculated numbers based on the construction data. Changes in construction and equipment reserved. Above mentioned prices are recommended for ex yard deliveries within 4 month after order confirmation. For later delivery time the company reserves right to apply latest price list. Company reserves additional 15 working days when painted hull or deck is ordered. All measurements/figures are approximate. Errors and omissions excepted. Specification and material can be changed without notice. Valid from 2023.07.27 for deliveries until 2024.12.31.